

TRADE COMPLIANCE EXCELLENCE: 20 STRATEGIES FOR SUCCESS

MINIMIZE RISK, OPTIMIZE PROCESSES,
AND MANAGE COSTS EFFECTIVELY



SCAN ME

SOUTHERN STAR NAVIGATION



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STRATEGY: ACE PORTAL

- **Description:** Utilize this secure data portal to create declarations, run reports, pay duties and fees, and respond to information requests. Analyze data in near real-time to identify and resolve compliance issues.
- **Benefits:** Improved data management, enhanced compliance, and timely issue resolution.
- **Link:** [ACE Portal](#)

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STRATEGY: ACCURATE HTS CLASSIFICATIONS & BINDING RULINGS

- **Description:** Ensure your product HTS classifications are correct and check if they are covered under trade remedy measures.
- **Benefits:** Accurate customs duty, compliance with trade regulations.
- **Link:** [HTS Search](#)

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STRATEGY: ALTERNATIVE SOURCING, TARIFF ENGINEERING, MULTI-COUNTRY MANUFACTURING

- **Description:** Source products from other countries to avoid higher tariffs. Import as assembled or separate products and undergo substantial transformation in another country.
- **Benefits:** Reduced tariff costs, strategic sourcing.

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STRATEGY: CONSOLIDATED CUSTOMS ENTRY

- **Description:** Consolidate multiple shipments into one customs entry based on ACE shipping data to reduce processing fees.
- **Benefits:** Lower processing fees, streamlined customs entry process.

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STRATEGY: CURRENCY & VALUATION STRATEGIES

- **Description:** Implement exchange rate strategies in your procurement process and apply deductions to declared value where possible.
- **Benefits:** Optimized cost management, accurate declared values.

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STRATEGY: CUSTOMS BROKERAGE SERVICES

- **Description:** Partner with a customs broker to navigate complex regulations, trade compliance, and ensure smooth customs clearance.
- **Benefits:** Expert guidance, reduced risk of delays, compliance with regulations.

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STRATEGY: CUSTOMS TRADE PARTNERSHIP AGAINST TERRORISM (CTPAT)

- **Description:** Join this voluntary program to work with CBP on supply chain security, identify security gaps, implement specific security measures, and best practices.
- **Benefits:** Enhanced supply chain security with CBP partnership, and other various program benefits.
- **Link:** [CTPAT](#)

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STRATEGY: DUTY DRAWBACK

- **Description:** Claim refunds for duties, taxes, and fees paid on imported merchandise that is later exported, destroyed, or used in manufacturing.
- **Benefits:** Recovered costs, increased profitability.
- **Link:** [Duty Drawback](#)

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STRATEGY: DUTY EXCLUSIONS

- **Description:** Identify opportunities to request exclusions for products under provisional tariff measures. Be aware of deadlines and extension request opportunities.
- **Benefits:** Understand exclusions and how they can impact your landed costs, reduced duty costs, and compliance with tariff measures.
- **Link:** [Duty Exclusions](#)

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STRATEGY: ELECTRONIC PRODUCT/INVOICE DATA INTEGRATION

- **Description:** Connect electronically with your customs broker to transmit HTS product databases and commercial invoice information, reducing operating expenses and enhancing accuracy.
- **Benefits:** Lower operating costs, improved customs declaration accuracy.

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STRATEGY: FIRST SALE FOR EXPORT VALUATION

- **Description:** Declare entry against the invoice value of a middleman to potentially reduce declared value and duty spend.
- **Benefits:** Optimize dutiable value, lower landed cost.

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STRATEGY: FOREIGN TRADE ZONES & BONDED WAREHOUSES

- **Description:** Utilize FTZ programs to defer duty payment, consolidate entries, streamline the import process, and improve security.
- **Benefits:** Deferred duty payments, streamlined import process, reduce or eliminate duty.
- **Link:** [Foreign Trade Zones](#)

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STRATEGY: FREE TRADE AGREEMENTS & PREFERENCE PROGRAMS

- **Description:** Qualify and substantiate U.S. free trade agreements to reduce or eliminate duty. Explore other special provisions applicable to imports.
- **Benefits:** Reduced or eliminated duty costs, compliance with trade agreements.
- **Link:** [Free Trade Agreements](#)

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STRATEGY: IMPORTER SELF-ASSESSMENT/CTPAT TRADE COMPLIANCE

- **Description:** Participate in this voluntary program to monitor your own trade compliance, exchanging benefits for committed resources.
- **Benefits:** Increased compliance responsibility, program benefits.
- **Link:** [Importer Self-Assessment/CTPAT Trade Compliance](#)

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STRATEGY: PERIODIC MONTHLY STATEMENT

- **Description:** Utilize this U.S. CBP program to manage duty payments and optimize working capital. Southern Star Navigation, an Independent Landstar Agent, handles these payments on behalf of clients through the Periodic Monthly Statement program.
- **Benefits:** Increased flexibility in managing working capital, reduced fees, and the convenience of having Southern Star Navigation manage duty payments on your behalf.
- **Link:** [Learn More About Our Services](#)

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STRATEGY: REGULAR COMPLIANCE AUDITS

- **Description:** Conduct regular audits of your trade compliance processes to ensure adherence to regulations and identify areas for improvement.
- **Benefits:** Early detection of issues, improved compliance, reduced risk of penalties.

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STRATEGY: SANCTION OWNERSHIP REQUIREMENTS

- **Description:** Implement strict due diligence to comply with sanction ownership regulations, such as the OFAC 50 Percent Rule.
- **Benefits:** Reduced risk of engaging with sanctioned entities, compliance with international sanctions.
- **Link:** [Sanction Ownership Requirements](#)

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STRATEGY: SUPPLY CHAIN MAPPING

- **Description:** Identify and map out your entire supply chain to understand where your products come from and how they move through the chain.
- **Benefits:** Better risk management, improved efficiency, enhanced visibility.

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STRATEGY: TRAINING AND EDUCATION

- **Description:** Provide ongoing training for your staff on trade compliance regulations and best practices.
- **Benefits:** Increased knowledge, better compliance, reduced risk of errors.

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STRATEGY: UFLPA COMPLIANCE AND FORCED LABOR LAWS

- **Description:** Ensure compliance with the Uyghur Forced Labor Prevention Act and related laws by maintaining supply chain transparency and conducting thorough due diligence.
- **Benefits:** Compliance with forced labor laws, avoidance of penalties, improved supply chain integrity.
- **Link:** [UFLPA Compliance](#)

THE IMPORTANCE OF CHOOSING SOUTHERN STAR NAVIGATION INDEPENDENT LANDSTAR AGENT AS YOUR LOGISTICS PARTNER



In the complex world of international trade, having the right partner to navigate the intricacies of customs and compliance is essential. Southern Star Navigation, as an Independent Landstar Agent, offers unparalleled expertise, reliability, and dedication to ensuring your business runs smoothly. Our team of professionals is committed to optimizing your supply chain, reducing costs, and mitigating risks, making us the ideal partner for your logistics needs. Ready to enhance your supply chain? Get a shipping quick quote or [schedule a complimentary consult with us today.](#)

*With the exception of correct HTS classification, most of these programs are voluntary and optional. It is up to you to consider what is best for your company - weighing speed, costs, capabilities, and risks against the returns. Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. Should you have any questions or concerns please consult with legal counsel as necessary or the U.S. Government Agency (e.g., U.S. Customs and Border Protection) or its regulations (e.g., U.S.C. Title 19) that maintains jurisdiction or control over a certain topic.